



LOVE FUNDING

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LOVE FUNDING WELCOMES TROESCHEL, AYERS AND NADER TO WASHINGTON, D.C. OFFICE

Washington, D.C., Aug. 20, 2007...Love Funding, a national mortgage banking firm, is pleased to announce the recent additions of Denise Troeschel, Patrick Ayers and Matthew Nader to the Washington, D.C. office. These hirings reflect Love Funding's continuing growth and success in the northeast and underscore the firm's commitment to expand its team to better serve the individual needs of real estate owners and developers nationwide.

Troeschel will serve as vice president/FHA deputy chief underwriter. She brings to the firm almost three decades of experience in the mortgage and banking industry. Most recently, she served as the assistant vice president/FHA team leader for Deutsche Bank Berkshire Mortgage, Inc., where her responsibilities included reviewing FHA multifamily underwriting, encompassing analysis of all risks, including valuation, engineering, environmental, and mortgage credit for various loan programs. She has also held a number of other upper level positions at companies including Key Corp Real Estate Capital Markets, Inc., National Cooperative Bank and Reilly Mortgage Group, Inc.

Ayers joins Love Funding as FHA senior underwriter. His background includes almost 10 years of experience in the financial real estate market, during which time he has originated, underwritten, appraised and closed on a variety of real estate loans. He previously served as operations manager of commercial real estate for Bankers Guarantee Title & Trust Company and senior investment analyst for Great Lake Financial Group. His background also includes working as a Commercial Real Estate Underwriter for Fifth Third Bank – Real Estate Capital Markets Group, where he was responsible for underwriting and closing loans for conduits, life insurance companies and Freddie Mac.

Nader will serve as an investment analyst. He brings with him almost five years of industry experience, most recently serving as a senior portfolio analyst for Union Labor Life Insurance Company where he underwrote over \$100 million dollars of debt financing for commercial real estate developments and over \$70 million dollars of equity investments across the country. He has also held positions at PricewaterhouseCoopers and Cushman & Wakefield.

For more information about Love Funding, visit www.lovefunding.com.

Love Funding is one of the Love Companies, an investment holding company with origins dating back to 1875. Love Funding commenced mortgage-banking operations in 1984 and serves clients across the United States from its offices in Atlanta, Boston, Chicago, Cleveland, Dallas, Denver, Detroit, Knoxville, Los Angeles, New York, Palm Beach, St. Louis and Washington D.C. The company offers refinance, construction, and acquisition financing programs for multifamily, affordable housing, senior housing, healthcare, hospitality, office buildings, retail, light industrial, and special purpose properties. Love Funding's lending sources include CMBS firms, life companies, FNMA, FHLMC and FHA.

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